

# Business Performance for the First Three Quarters of the year ending March 31, 2009

February 9, 2009

TOYO TIRE & RUBBER CO., LTD.

## Major Topics

1. Consolidated Business Results for the First Three Quarters of FY2008
2. Consolidated Business Forecast for FY2008
3. Supplemental Information on Business Results and Forecasts

The forward-looking statement contained in these business forecasts and plans are based on information available at the current time and may contain potential risks and uncertainties.

Therefore, please keep in mind that actual results may, due to a variety of factors, differ from those expressed in the forward-looking statements.

# 1. Consolidated Business Results for the First Three Quarters of FY2008 (1)

Business Results : Same level as the same period of FY2007

◆ Operating income, ordinary income, and net sales decreased.

(Unit : Millions of yen)

The First Three Quarters (For 9 month)			
	Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)
<b>Net Sales</b>	272,023	<b>269,357</b>	99.0%
<b>Operating Income</b>	12,951	<b>611</b>	4.7%
<b>Ordinary Income (Loss)</b>	11,266	<b>(1,538)</b>	—
<b>Net Income (Loss)</b>	6,946	<b>(9,990)</b>	—

The Third Quarter (For 3 month)			
	Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)
	102,245	<b>96,536</b>	94.4%
	5,864	<b>(565)</b>	—
	5,072	<b>(1,812)</b>	—
	6,308	<b>(7,776)</b>	—

# 1. Consolidated Business Results for the First Three Quarters of FY2008 (2)

## Results by Business Segment

( Unit : Millions of yen)

The First Three Quarters (For 9 month)					The Third Quarter (For 3 month)		
		Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)	Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)
Tire	Net Sales	194,222	<b>197,443</b>	101.7%	74,174	<b>74,931</b>	101.0%
	Operating Income	12,374	<b>1,178</b>	9.5%	5,386	<b>46</b>	0.9%
DiverTech & Other Businesses	Net Sales	77,800	<b>71,913</b>	92.4%	28,071	<b>21,604</b>	77.0%
	Operating Income (Loss)	569	<b>(563)</b>	—	478	<b>(614)</b>	—
Eliminations	Operating Income (Loss)	7	<b>(3)</b>	—	0	<b>2</b>	—

※Net sales do not include intersegment sales and transfer amounts.

# 1. Consolidated Business Results for the First Three Quarters of FY2008 (3)

## Result by Geographic Segment

( Unit : Millions of yen )

The First Three Quarters (For 9 month)					The Third Quarter (For 3 month)		
		Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Inc/Dec)	Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Inc/Dec)
Japan	Net Sales	143,352	<b>149,449</b>	+6,097	56,468	<b>55,844</b>	(624)
	Operating Income (Loss)	7,941	<b>(3,135)</b>	(11,076)	4,004	<b>(1,296)</b>	(5,300)
North America	Net Sales	87,681	<b>79,895</b>	(7,786)	30,737	<b>27,504</b>	(3,233)
	Operating Income	4,112	<b>2,418</b>	(1,694)	1,923	<b>744</b>	(1,179)
Others	Net Sales	40,988	<b>40,011</b>	(977)	15,039	<b>13,187</b>	(1,852)
	Operating Income	1,370	<b>1,494</b>	+124	403	<b>551</b>	+148
Eliminations	Operating Income (Loss)	(473)	<b>(166)</b>	+307	(467)	<b>(565)</b>	(98)

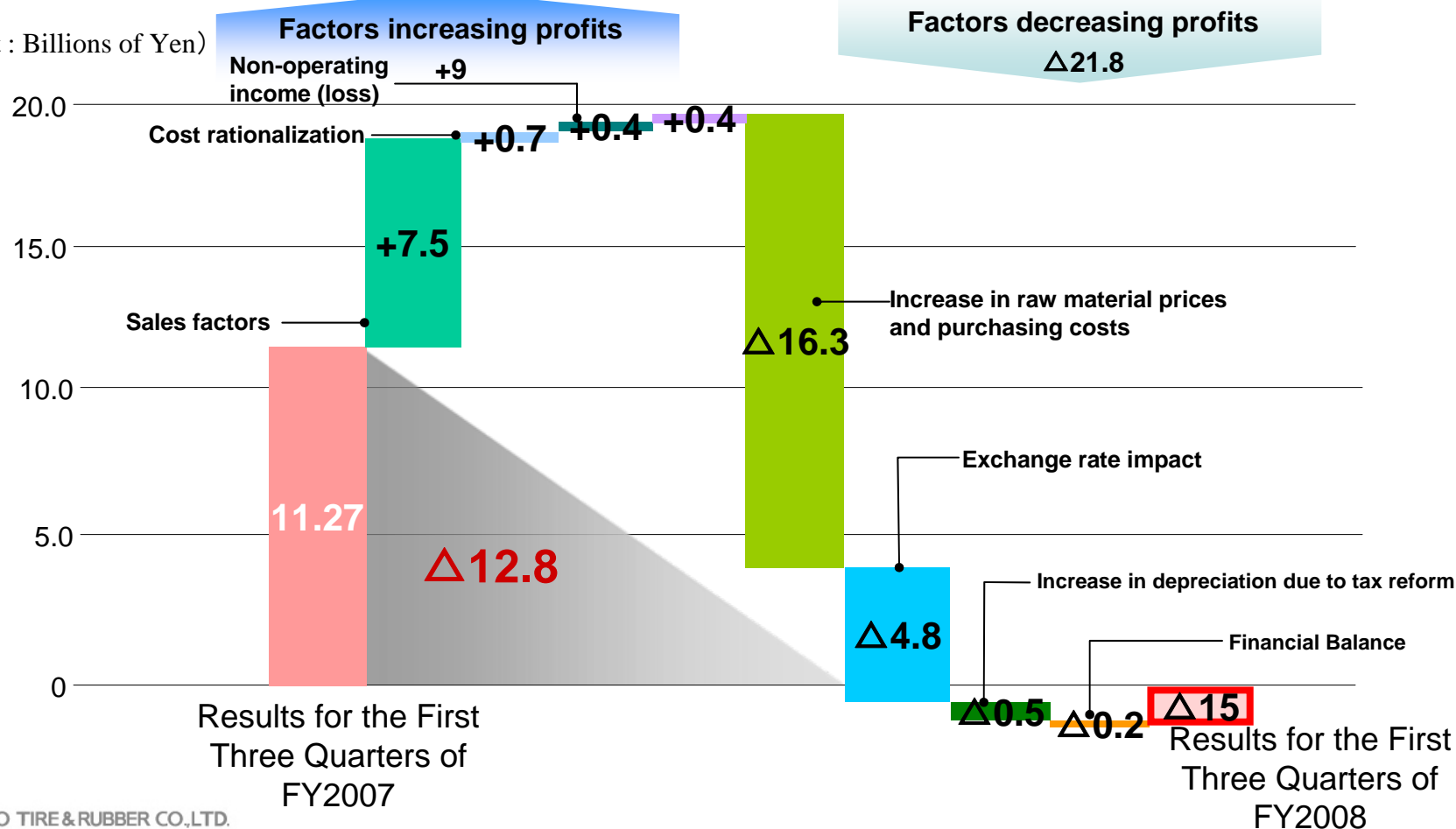
# 1. Consolidated Business Results for the First Three Quarters of FY2008 (4)

## Factors contributing to the change in ordinary income (Year-on-Year)

( Unit : Millions of yen )

Results for the 1 <sup>st</sup> three quarters of FY2007	Results for the 1 <sup>st</sup> Three Quarters of FY2008	Increase (Decrease)
11,266	(1,538)	(12,804)

(Unit : Billions of Yen)



## 2. Consolidated Business Forecast for the Fiscal Year Ending March 31, 2009 (FY2008) (1)

### Consolidated Business Performance

(Unit : Millions of Yen)

	Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)	Previous Forecasts (Released 2008/11/11)
<b>Net Sales</b>	357,233	<b>332,000</b>	<b>92.9%</b>	349,000
<b>Operating Income (Loss)</b>	13,168	<b>(2,000)</b>	—	1,000
<b>Ordinary Income (Loss)</b>	9,893	<b>(5,400)</b>	—	(800)
<b>Net Income (Loss)</b>	6,137	<b>(12,700)</b>	—	(2,600)
<b>Dividend (Yen)</b>	9	<b>0 (Planned)</b>	—	

## 2. Consolidated Business Forecast for the Fiscal Year Ending March 31, 2009 (FY2008) (2)

### Forecast by Business Segment

(Unit : Millions of Yen)

		Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Yr.-on-Yr.)	Previous Forecasts (Released 2008/11/11)
Tires	Net Sales	252,419	<b>243,000</b>	96.3%	251,000
	Operating Income (Loss)	12,472	<b>(850)</b>	—	700
DiverTech & Other Businesses	Net Sales	104,814	<b>89,000</b>	84.9%	98,000
	Operating Income (Loss)	690	<b>(1,150)</b>	—	300

※Net sales do not include intersegment sales and transfer amounts.

## 2. Consolidated Business Forecast for the Fiscal Year Ending March 31, 2009 (FY2008) (3)

### Forecast by Geographic Segment

(Unit : Millions of Yen)

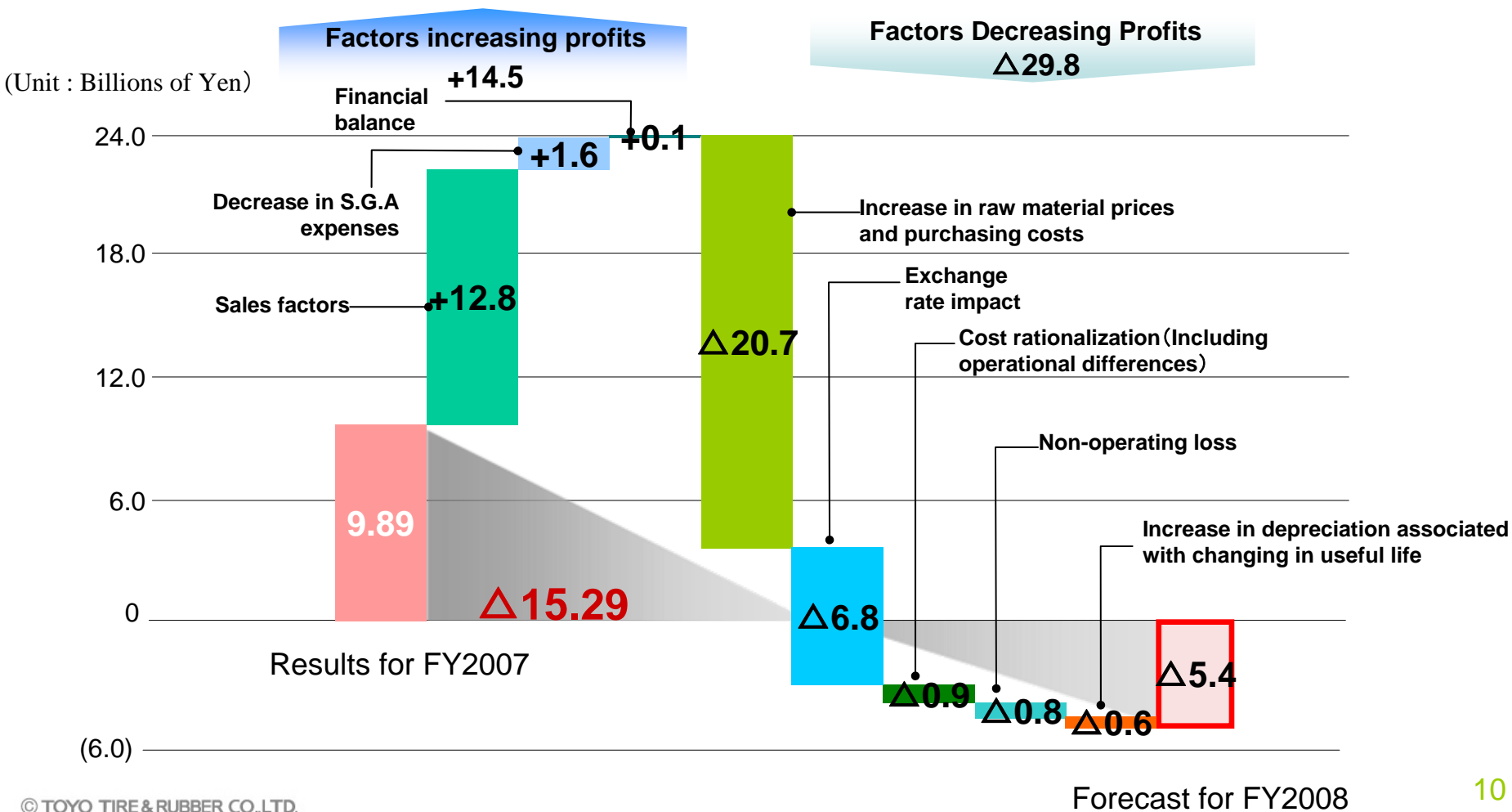
		Fiscal Year Ended March 31, 2008	Fiscal Year Ending March 31, 2009	(Inc/Dec)	Previous Forecasts (Released 2008/11/11)
Japan	Net Sales	188,382	<b>187,000</b>	(1,382)	201,000
	Operating Income (Loss)	6,023	<b>(7,900)</b>	(13,923)	(3,650)
North America	Net Sales	115,761	<b>97,000</b>	(18,761)	99,000
	Operating Income	5,112	<b>2,500</b>	(2,612)	1,400
Others	Net Sales	53,089	<b>48,000</b>	(5,089)	49,000
	Operating Income	1,488	<b>1,700</b>	+212	2,050
Eliminations	Operating Income	544	<b>1,700</b>	+1,156	1,200

※Net sales do not include intersegment sales and transfer amounts.

## 2. Consolidated Business Forecast for the Fiscal Year Ending March 31, 2009 (FY2008) (4)

### Factors Contributing to the Change in Ordinary Income (Year-on-Year) (Millions of Yen)

Results for FY2007	Forecasts for FY2008	Inc. (Dec.)
9,893	(5,400)	(15,293)



## Tires : Sales Volumes by Region (Year-on-Year)

Region	FY2006	FY2007	Results for the 1 <sup>st</sup> 3Q of FY2008	Forecasts for FY2008
Japan	97%	99%	92%	89%
Overseas	105%	115%	106%	100%
(North America)	(106%)	(114%)	(97%)	(90%)
(Europe)	(109%)	(110%)	(105%)	(101%)
Total	102%	108%	100%	96%

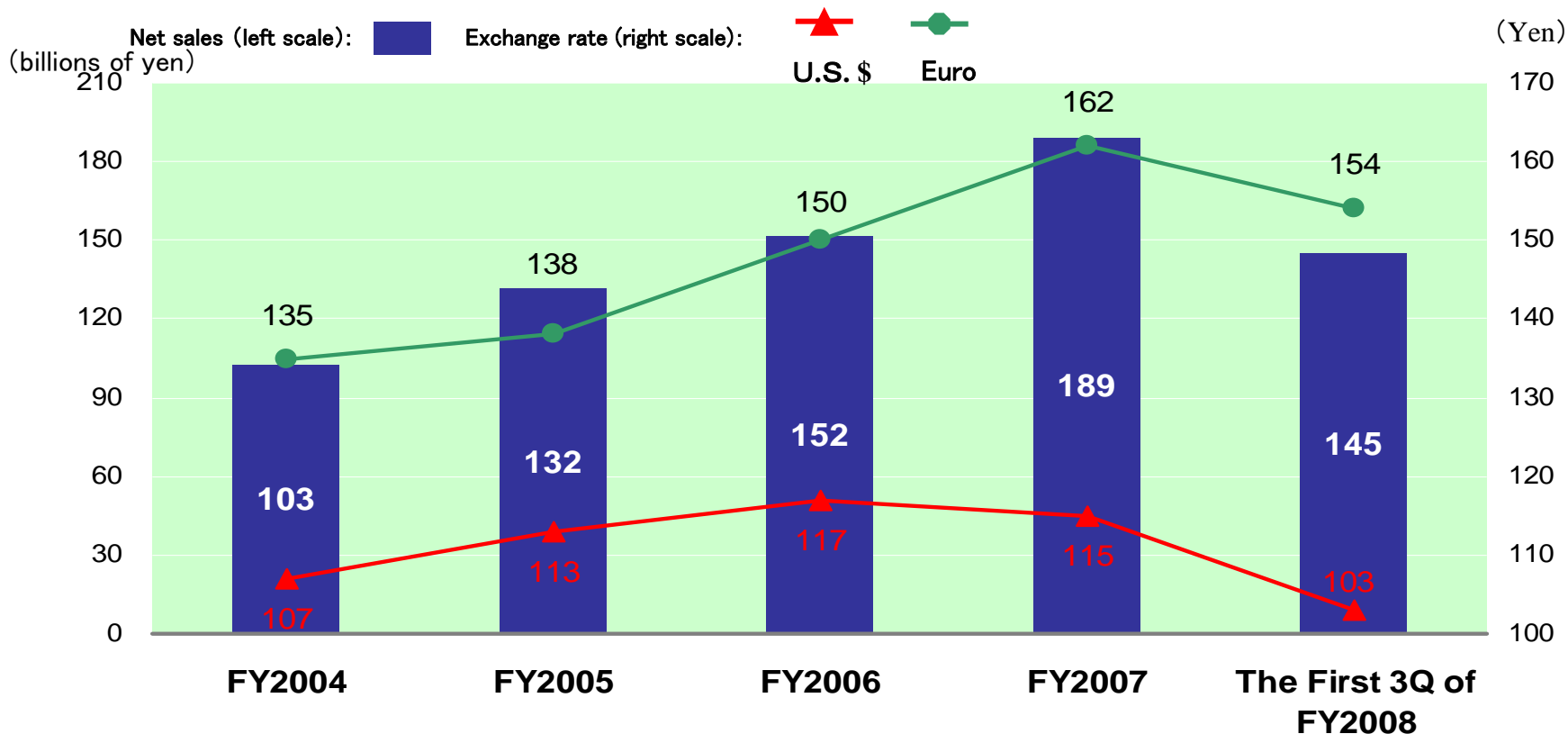
## Change in Tire Production (New Rubber Volumes)

(Unit : Thousand Tons)

Region	FY2004	FY2005	FY2006	FY2007	Results for the 1 <sup>st</sup> 3Q of FY2008	Forecasts for FY2008
Japan	150.0	154.0	153.0	156.0	112.0	140.0
Overseas	18.0	20.0	31.0	40.0	28.0	40.0
Total	168.0	174.0	184.0	196.0	140.0	180.0

※Production at joint venture companies is included based on the volumes the company has received.

### Changes in overseas sales and exchange rates



#### Forecasts exchange rates for FY2008

(Maker sales basis)

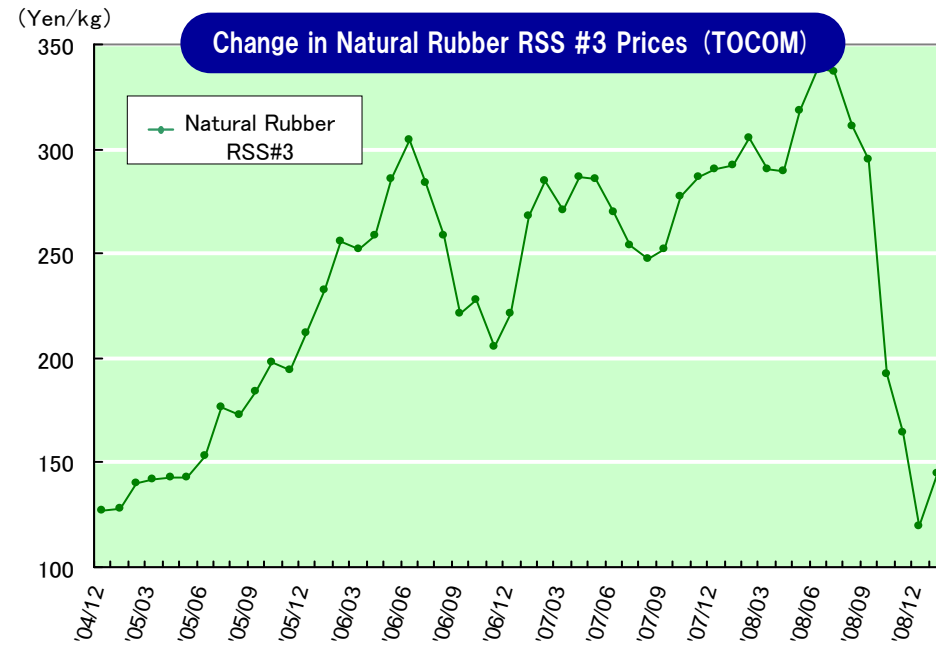
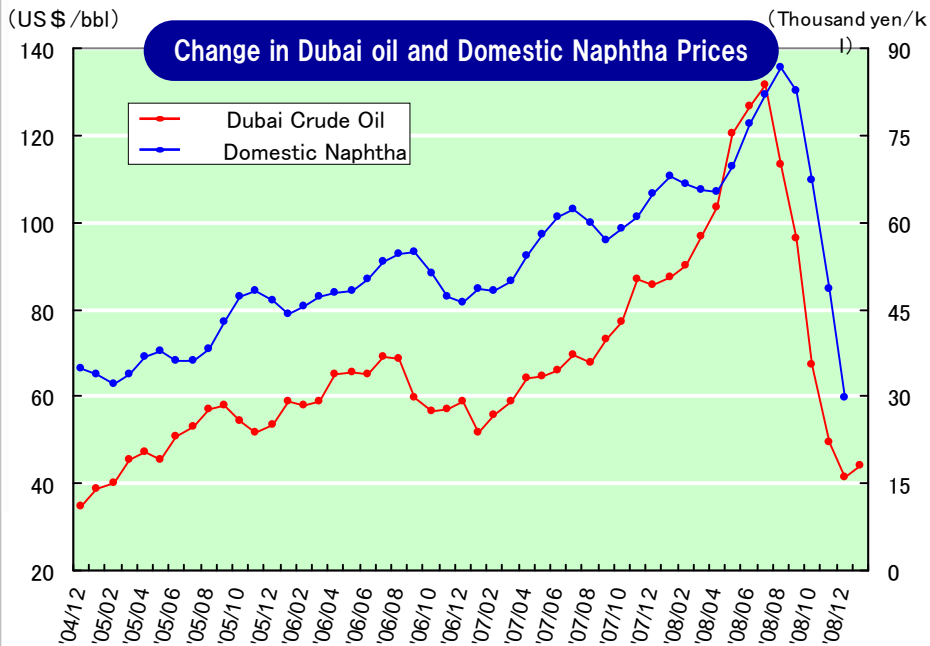
	Results for the 1 <sup>st</sup> 3Q	Forecasts for the 4Q	Forecasts for FY2008
<b>U.S.\$</b>	103 yen/US\$	90 yen/US\$	100 yen/US\$
<b>Euro</b>	154 yen/Euro	120 yen /Euro	146 yen / Euro

#### Exchange rate sensitivity

(Impact of 1 yen fluctuation on ordinary income)

- U.S.\$: 0.3 billion yen/year
- Euro: 0.1 billion yen/year

## Change in Primary Material Prices



### Price Rise and Impact by Primary Raw Material (Ordinary Income Basis)

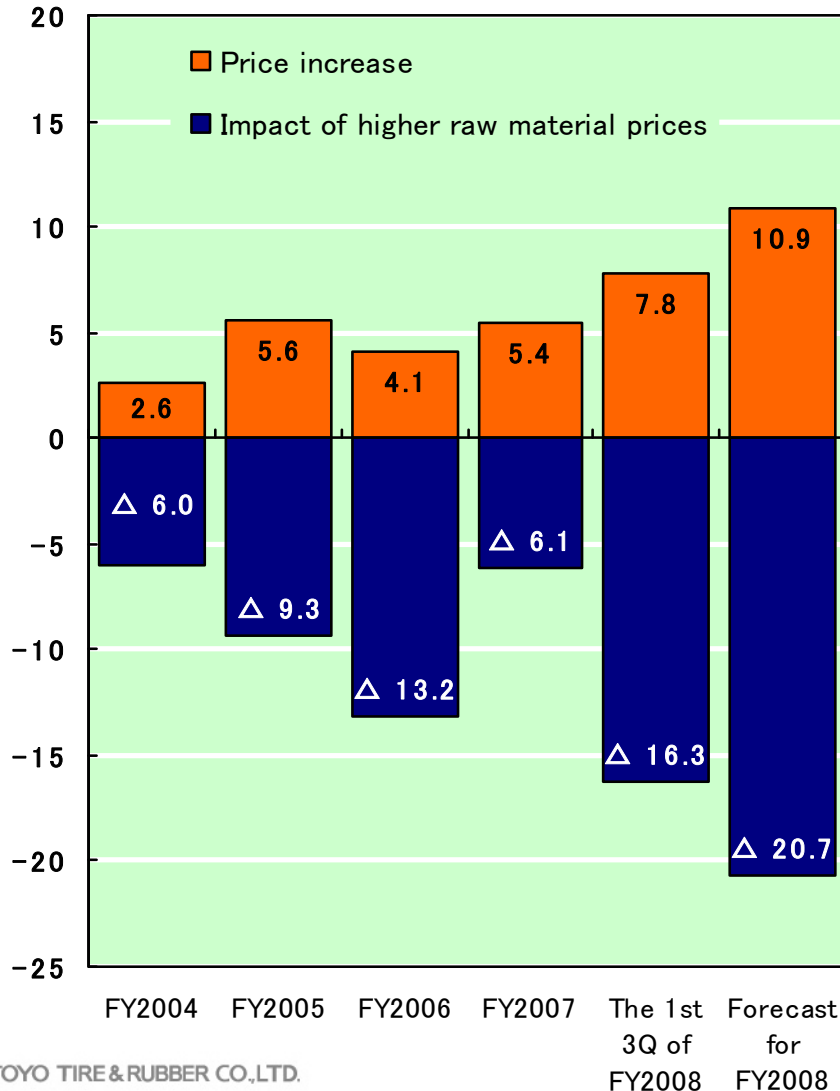
(Unit : Billions of Yen)

Raw Material	FY 2005	FY 2006	FY 2007	The 1st 3Q of FY 2008	Forecasts for FY 2008
Natural Rubber	(1.5)	(6.4)	(1.5)	(5.3)	(6.8)
Synthetic Rubber	(1.8)	(1.7)	(1.7)	(3.3)	(3.8)
Compounding Agents and Chemicals	(4.0)	(3.4)	(1.9)	(3.9)	(4.0)
Other Raw Materials	(2.0)	(0.9)	(0.3)	(2.4)	(4.1)
Goods Purchased	0	(0.8)	(0.7)	(1.4)	(2.0)
<b>Total</b>	<b>(9.3)</b>	<b>(13.2)</b>	<b>(6.1)</b>	<b>(16.3)</b>	<b>(20.7)</b>

## Impact of Higher Raw Material Prices and Price Increase

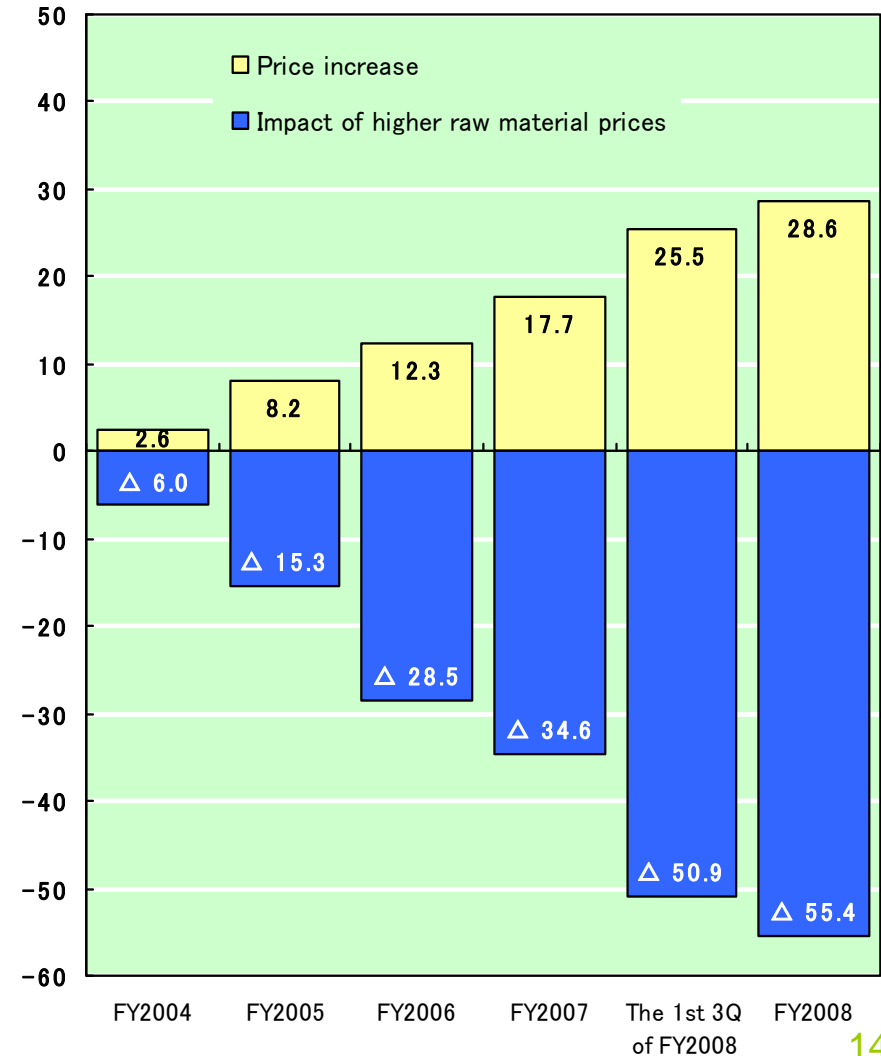
Yr.-on-Yr. factors contributing to the change in Ordinary income (Results for single year)

(Unit : Billions of Yen)



Yr.-on-Yr. factors contributing to the change in Ordinary income (Results for total)

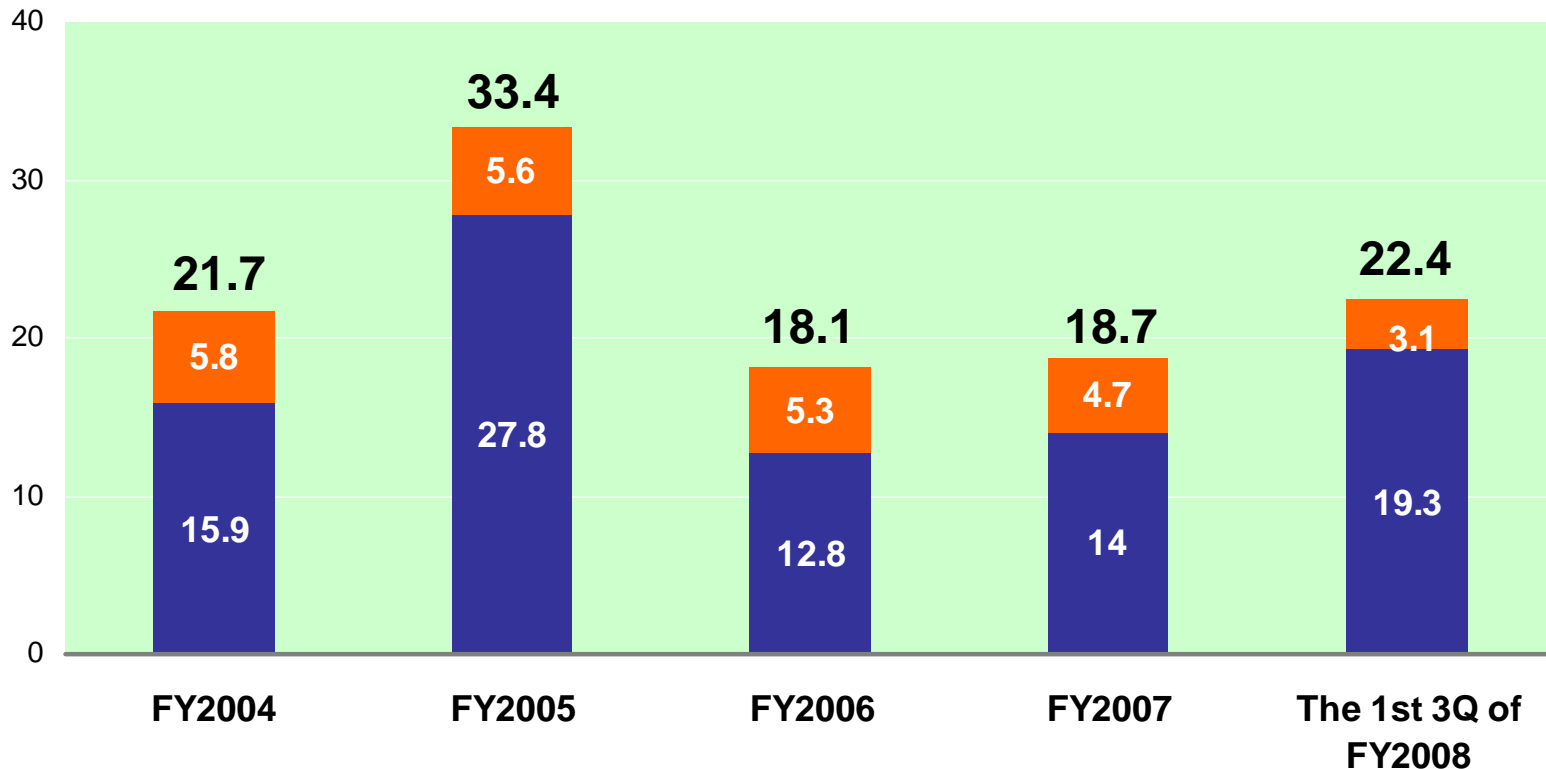
(Unit : Billions of Yen)



### Change in Capital Investment (Property, Plant and Equipment)

**FY2008 Forecasts**  
 Capital Investment : 29.0 Billion Yen  
 (Tires: 24.6 Billion Yen, DiverTech & Others: 4.4 Billion Yen)

(Unit: Billions of Yen) ■ Tires ■ DiverTech & Others



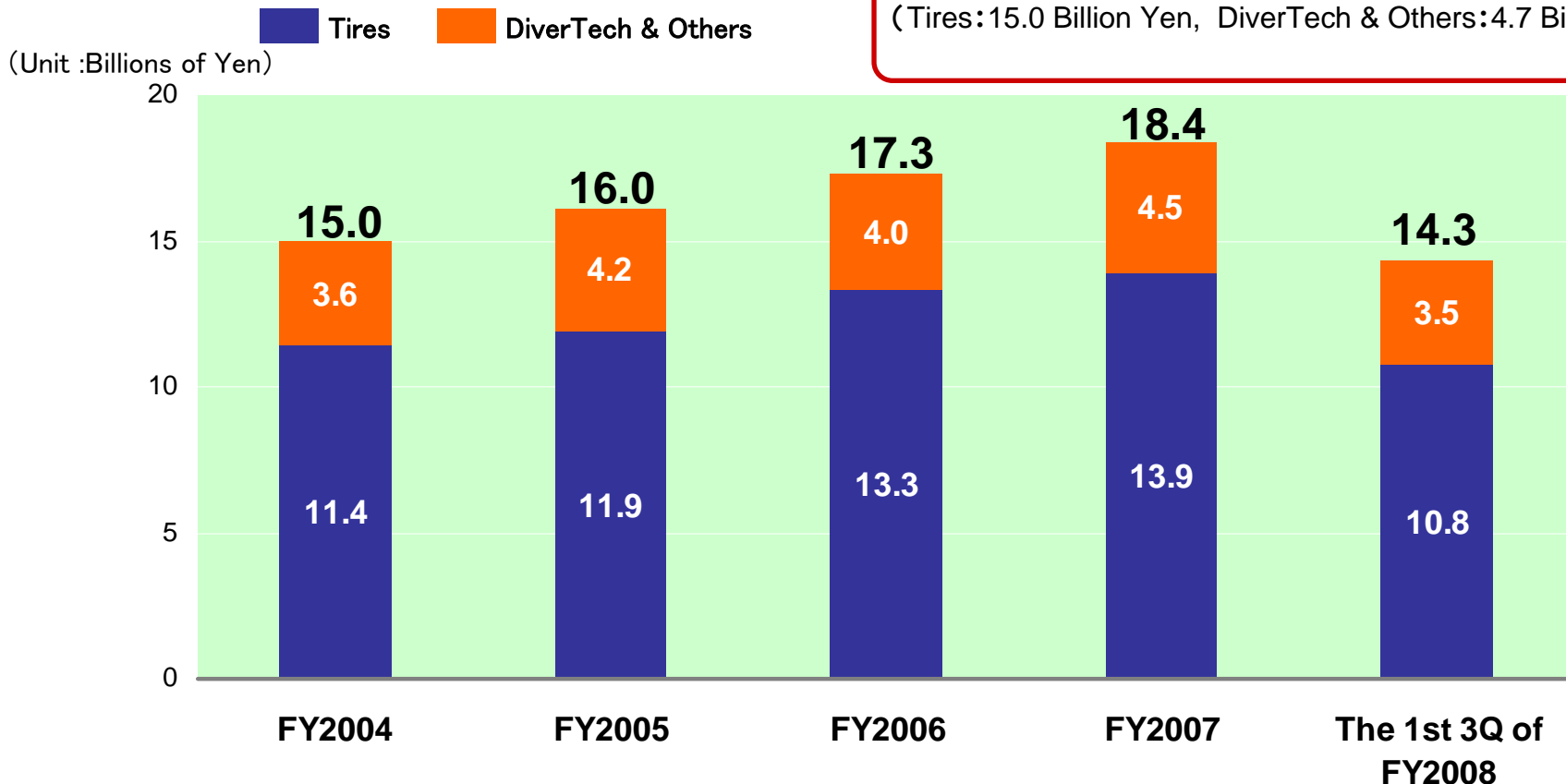
※In this table, the figures for DiverTech & Others from FY2004 to FY2007 are the combined figures of the former business segments, including Chemical & Industrial Products, Automotive Parts and Others.

**Change in Depreciation Expenses  
(Property, Plant and Equipment)**

**FY2008 Forecasts**

Depreciation Expenses: 19.7 Billion Yen

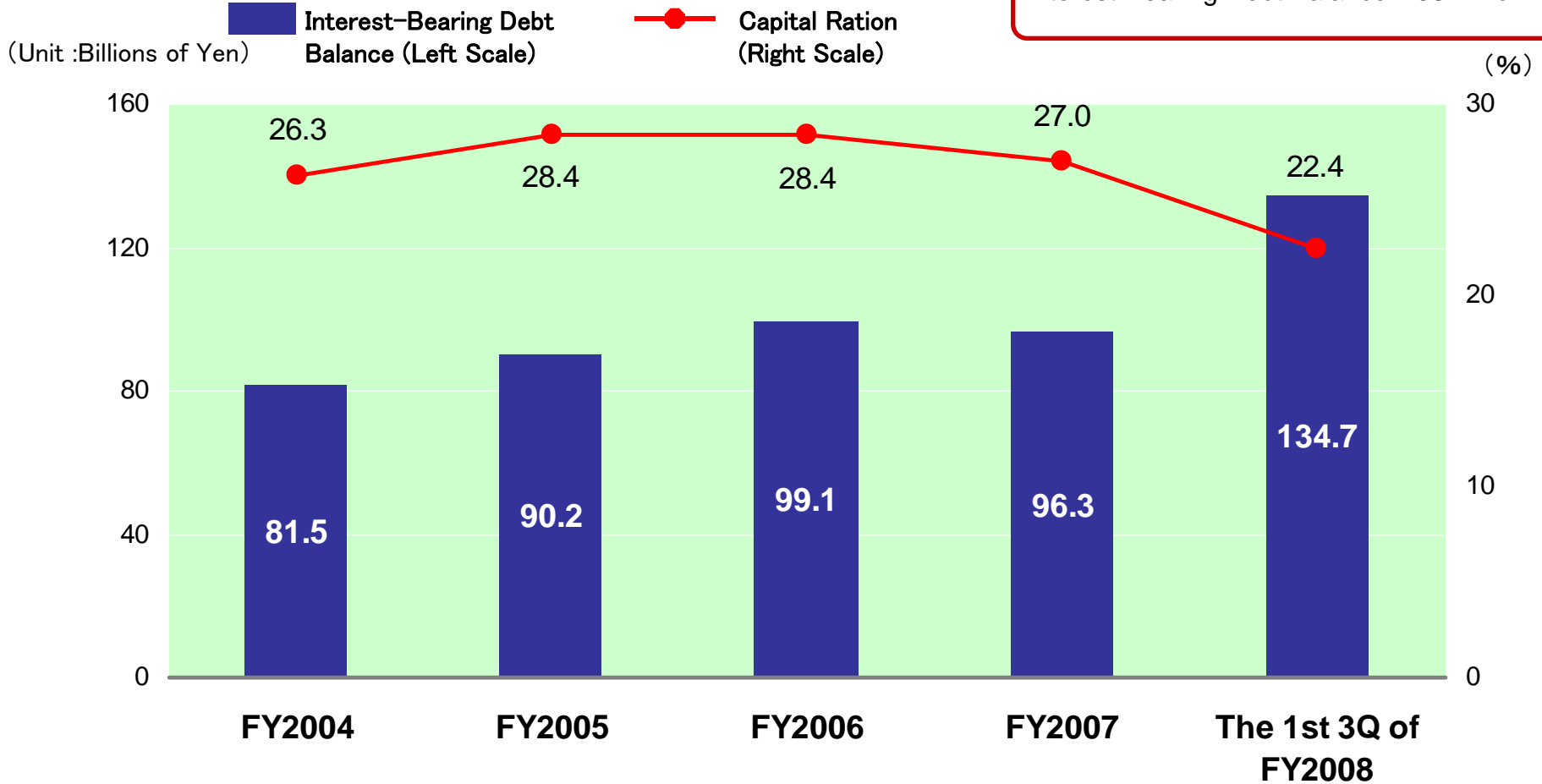
(Tires: 15.0 Billion Yen, DiverTech & Others: 4.7 Billion Yen)



※In this table, the figures for DiverTech & Others from FY2004 to FY2007 are the combined figures of the former business segments, including Chemical & Industrial Products, Automotive Parts and Others.

### Change in Interest-Bearing Debt Balance and Capital Ratio

**FY2008 Year-End Forecast**  
Interest-Bearing Debt Balance: 138 Billion Yen



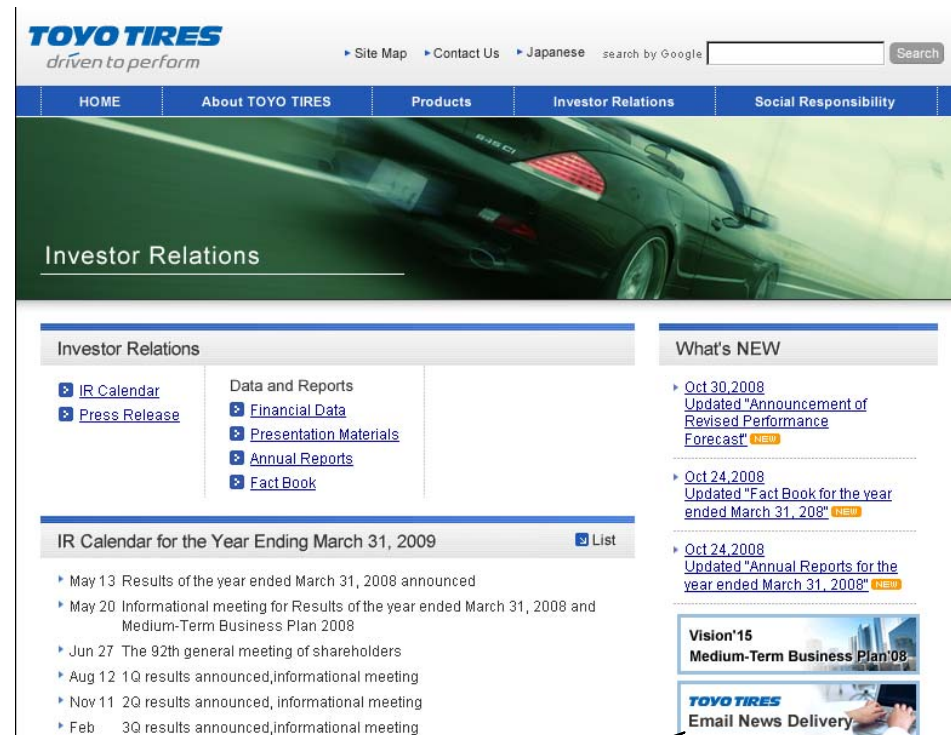
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